

TRANSEO Balance Sheet - 31/12/2022					
	31-12-22	31-12-21		31-12-22	31-12-21
Fixed Assest	3.360,34	9.074,95	Equity	369,95	7.649,41
Intangible fixed assets	3.360,34	9.074,95	Accumulated profits (losses) ..	369,95	7.649,41
Current Assets	95.222,42	49.136,61	Amounts payable	98.212,81	50.562,15
Trade debtors	27.203,78	4.812,50	Trade debts	88.462,81	46.062,15
Other amounts receivable	11.086,75	20.776,07	Other amounts payable	0,00	0,00
Cash at bank and in hand	56.931,89	23.548,04	Accruals and deferred income	9.750,00	4.500,00
Assets	98.582,76	58.211,56	Liabilities	98.582,76	58.211,56

TRANSEO Income Statement - 31/12/2022					
	31-12-22	31-12-21		31-12-22	31-12-21
Operating charges	78.558,47	49.986,92	Operating income	71.405,68	57.133,41
Consultancy fees	14.365,68	750,00	Membership fees	49.862,50	57.133,41
Web site consultancy	8.932,30	10.015,80	Other incomes	21.543,18	0,00
SOWACCESS fees (secretariat general)	35.714,00	33.783,00			
Legal publications	75,40	207,55			
BOD - Travel expenses	4.295,00	0,00			
Speakers - Travel expenses (working group leader)	0,00	0,00			
Organisation of events - Renting & services	3.475,00	0,00			
Small equipement and supplies	411,87	0,00			
Organisation of events - Catering	5.503,80	0,00			
Representation expenses	0,00	50,00			
Depreciation on intangible assets (website developments)	5.714,61	5.115,30			
Tax	70,81	65,27			
Financial charges	126,67	128,94	Financial income	0,00	0,00
Charges	78.685,14	50.115,86	Income	71.405,68	57.133,41
			Profit (Loss) of the period		-7.279,46

Transeo 2023 General Assembly

Comments on the 2022 Accounts & Income Statement

General comments

2022 was marked by two major Transeo events: the Transeo Summit in Paris in May, and the Transeo Members Meeting in Munich in September.

As a reminder, starting in 2023, we will now call our in-person events “Transeo Summer Summit”, and “Transeo Winter Summit”. The first one will take place in Charleroi on June 12-13, and the second one in Malta, on October 12-13.

In order to support the organisation of these events, and in general, the good coordination of Transeo, Wallonie Entrepreneurs (whose subsidiary name is SOWACCESS – Transeo Founding Member and Chairman) supported financially several costs linked to the two 2022 events, as well as consultancy costs to benefit from the support of Bastien Braconnier, a digital consultant who is helping the Secretariat General for more than 3 years, and is active as an additional member of the team to guarantee the success of our development. Wallonie Entrepreneurs (SOWACCESS) is also providing human resources support for legal, accounting or communication services.

You will see that the support of Wallonie Entrepreneurs (SOWACCESS) is highlighted in the 2022 Accounts in the form of a trade debt which increases the revenues of the aisbl.

2022 ACCOUNTS

Assets

- **Intangible fixed assets:** Depreciation of the Transeo website
- **Trade debtors:** Amounts invoiced to Wallonie Entrepreneurs (SOWACCESS) for the support to Transeo aisbl
- **Other amounts receivable:** VAT to be received
- **Cash at bank and in hand:** available cash

Liabilities

- **Accumulated profits (losses):** Still positive after 2022's loss (-7.279,46)
- **Trade debts:** Amounts to be paid
- **Accruals and deferred income:** Amounts to be reported in 2023

2022 INCOME STATEMENT

Operating charges

- **Consultancy fees:** Various consultancy fees such as legal fees (auditor), and communication/digital marketing consultant (Bastien Braconnier, supporting the Secretariat General for 3 years).
- **Website consultancy:** Development of an event-dedicated website for Transeo Summit, maintenance and updates for Transeo website, hosting.
- **SOWACCESS fees (secretariat general):** Annual amount to cover a part of the salaries of the Secretariat General. Based on a convention.
- **Legal publications:** Legal publications
- **BOD – travel expenses:** Reimbursement of travel expenses for Transeo BOD Members (Paris & Munich)
- **Organisation of events – renting and services:** Cost of the conference rooms for Transeo events
- **Small equipment and supplies:** Promotional materials (roll-ups, leaflets ...)
- **Organisation of events – catering:** Cost of catering for Transeo events
- **Depreciation of intangible assets (website developments):** Annual depreciation of the development of Transeo website
- **Tax:** Legal expenses

Financial charges: Annual financial charges for the bank account

Operating income

- **Membership fees:** Transeo membership fees are lower than 2021 due to the special discount offered at the occasion of the Transeo Summit (6 month free). Therefore, the new memberships after June 2022 will be counted in the 2023 budget, and we expect to have more membership fees in 2023.
- **Other incomes:** Support of Wallonie Entrepreneurs (SOWACCESS)