

	Budget 2023 TRANSEO AISBL	COMMENTS (Budget Transeo aisbl)
OPERATING INCOME	65.104,38	
FEES	65.104,38	Hypotheses: - 90% fees recuperation - 11 new members since January - 5 targeted new members after Transeo Summit (including 100€ discounted fee)
OPERATING CHARGES	65.098,28	
SOWACCESS staff (secretariat general)	36.428,28	Convention between SOWACCESS & Transeo to partly cover remunerations of the Secretariat General
Management bodies	5.200,00	
<i>BOD - Travel expenses - 2 physical meetings of the Board</i>	<i>4.200,00</i>	<i>2023 travel expenses will cover a fixed amount of 300€ per BOD Member for Charleroi event and Malta event</i>
<i>BOD - Catering</i>	<i>1.000,00</i>	<i>Catering expenses for BOD meetings in Charleroi and in Malta.</i>
<i>General Assembly</i>	<i>0,00</i>	<i>General Assembly organised remotely</i>
Other expenses	23.470,00	
<i>Organisation of events</i>	<i>0,00</i>	<i>Transeo benefits from the financial support of SOWACCESS for 2022 and 2023, and revenues from the registration fees.</i>
<i>Depreciation new developments Web site</i>	<i>2.750,00</i>	<i>The depreciation for 2023 is expected to decrease</i>
<i>Subcontracting (digital consultant - Braconnier Agency)</i>	<i>15.000,00</i>	<i>Consultancy fees for communication and digital consultant. Bastien Braconnier is supporting Transeo Secretariat General for 3 years and is precious in the development and growth of the association.</i>

<i>Transeo Deal Club</i>	1.500,00	<i>This amount should cover the costs of the online platform and some promotion of the Transeo Deal Club.</i>
<i>Partenariat IBBA</i>	1.500,00	<i>The amount should cover some expenses linked to the transatlantic partnership with IBBA, such as travel expenses, or mutual promotion</i>
<i>Recruitment</i>	1.500,00	<i>This amount should cover the costs of Hubspot, our digital marketing tool, as well as promotion to attract new Members.</i>
<i>Consultancy fees</i>	750,00	<i>Provision for legal consultancy fees.</i>
<i>Legal Publications</i>	250,00	<i>Provision for legal publications</i>
<i>Taxes</i>	70,00	<i>Provision for legal taxes</i>
<i>Banking expenses</i>	150,00	<i>Provision for financial charges</i>
NET OPERATING RESULT	6,10	